## Anthony's Coal Fired Pizza Heats up its Ordering Capabilities with ConverseNow's Voice Al

Voice AI technology is being rolled out across all of the brand's 60 stores to augment staff hours and increase the average value of phone orders

**Austin, TX, Monday, Dec 5, 2022** — ConverseNow, the leading voice AI technology platform for restaurants, will be operational in all 60 Anthony's Coal Fired Pizza locations across the East Coast. Following a successful pilot program where ConverseNow's virtual assistants demonstrated the same success they've brought other leading restaurant chains, Anthony's Coal Fired Pizza, owned by BurgerFi International Inc. (Nasdaq: BFI, BFIIW), is eager to continue the momentum around streamlining phone orders with a brand-wide implementation of voice AI.

Equipped with conversational intelligence, ConverseNow Al-powered virtual ordering assistants replicate natural human dialogue to gauge customer sentiment and guide conversations. They can detect nuances and predict ordering behaviors, as well as maximize revenues by upselling items based on contextual data and information available to them in real-time.

Nearly 50% of Anthony's sales come from off-premises orders, with phone orders being a significant revenue stream. Processing 500,000 phone orders a year, Anthony's looks to ConverseNow's AI technology as a solution for stores to meet demand while growing same-store sales. ConverseNow's virtual ordering assistants are capable of handling 100% of Anthony's phone calls, as well as boosting average check by 10 - 12 %. Additionally, guests will be able to seamlessly integrate their loyalty numbers to earn points and rewards when ordering with AI.

ConverseNow transforms how quick-service restaurants (QSRs) and full-service restaurants (FSRs) serve customers with sophisticated AI voice ordering assistants that help optimize the deployment of valuable staff hours and improve the speed and accuracy of orders. Its cloud-based, multilingual solution personalizes restaurant orders in high-volume voice channels such as phone, drive-thru, self-service kiosks, and voice-assisted chat on mobile devices.

Live in more than 1200 restaurants across 43 states, ConverseNow has delivered a much-needed answer to the industry-wide labor shortage, processing limitless conversations at once with remarkable accuracy so staff can focus on higher-priority tasks such as fulfillment and in-person service, at times doubling volume during peak hours. ConverseNow's voice AI is shown to increase average ticket up to 20% and same-store sales up to 30%, while adding up to 12 hours of extra deployable labor time per store per week.

"Anthony's Coal Fired Pizza is a phenomenal business. We are delighted to work with a leading brand in the restaurant industry and help it benefit from technology that allows it to make better

use of its human capital while maximizing its delivery and pick up orders generated by its phone and voice channels," says Vinay Shukla, co-founder, and CEO of ConverseNow.

"There's no question that automation is the future, which is why Anthony's was an early adaptor of this technology" says Ian Baines, Chief Executive Officer at BurgerFi International Inc. "With ConverseNow's technology, Anthony's is taking the system to the next level for faster service and an improved customer experience."

For further information, please visit <a href="https://www.acfp.com">www.conversenow.ai</a>

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## **About ConverseNow**

ConverseNow provides voice Al-powered virtual ordering assistants for restaurants to automate the order-taking process from high-volume voice channels such as drive-thru and phone. The market leader in voice Al for restaurants, ConverseNow has developed best-in-class technology that takes limitless orders with remarkable accuracy, enhancing guest experience while reducing stress for staff and doubling output during peak hours. Partnering with a growing list of multinational and national brands, ConverseNow has helped restaurants boost same-store sales up to 30%, increase average ticket up to 20%, and provide up to 12 hours of additional labor per store each week. For more information, please visit <a href="https://www.conversenow.ai">https://www.conversenow.ai</a>

## About BurgerFi International and Anthony's Coal Fired Pizza

Established in 2011, BurgerFi is a leading multi-brand restaurant company that develops, markets, and acquires fast-casual and premium-casual dining restaurant concepts around the world, including corporate-owned stores and franchises. As of October 3, 2022, BurgerFi is the owner and franchisor of the two following brands with a combined 178 locations.

Anthony's Coal Fired Pizza was acquired by BurgerFi on November 3, 2021 and is a premium pizza and wing brand that operates 61 corporate-owned casual restaurant locations, as of October 3, 2022. Known for serving fresh, never frozen and quality ingredients, Anthony's is centered around a 900-degree coal fired oven with menu offerings including "well-done" pizza, coal fired chicken wings, homemade meatballs, and a variety of handcrafted sandwiches and salads. Anthony's was named "The Best Pizza Chain in America" by USA Today's Great American Bites and "Top 3 Best Major Pizza Chain" by Mashed in 2021. To learn more about Anthony's, please visit <a href="https://www.acfp.com">www.acfp.com</a>